

www.agrogestabripo.com



JANUARY 2026

Welcome to AgroGesta BRIPO!

COCOA PRODUCER AND WORLDWIDE EXPORTER



A photograph of a large, conical volcano with a thick plume of white and grey smoke rising from its peak. The foreground is filled with lush green tropical vegetation, including palm trees and dense foliage. The sky is overcast with grey clouds.

ABOUT COMPANY

ECUADOR - NATIONAL PRODUCTION OPERATIONS:

AGROGESTA BRIPO CÍA. LTDA.

Location: Ecuador

HQ Address: Av. La Coruña 2208, Quito 170135, Ecuador

Core Responsibilities: The primary agricultural farming, processing, and exporting entity in the country. The company specializes in processing cocoa pod mucilage into cocoa beans into export-ready cocoa beans, produced both from its own farm, Finca Valle Dorado in Jipijapa, Manabí, and through an extensive national sourcing network of more than 5,000 farmers and cooperatives. AGROGESTA BRIPO ensures consistent quality by performing agricultural quality control at origin and producing SGS-certified regional blends that meet international standards for volume and traceability.



Ecuador has a long-standing legacy in both cocoa and coffee. As one of the first cacao-growing regions, it is globally recognized for its fine-flavor beans. Cocoa production blends tradition with modern practices, preserving its cultural roots. Coffee, introduced in the 1860s, thrives in Ecuador's diverse climates and altitudes, producing 100% Arabica. Today, the country is gaining recognition for its qualified coffee, making Ecuador a trusted producer of cocoa and coffee worldwide.



WHAT WE DO?

AgroGesta BRIPO Cia. Ltda. represents Ecuador's finest cocoa production with global markets.

We work closely with trusted +5000 growers and farms to deliver high-quality green coffee and cocoa beans to clients worldwide. With a strong, transparent supply chain and efficient logistics, we ensure reliable sourcing and consistent quality. Our mission is to create lasting partnerships and expand Ecuador's presence in the international commodity trade.

INTEGRATED AT OUR FACILITIES, RELIABLE AT DESTINATION



THE PROBLEM

Commodity buyers face a fragmented supply chain, dealing with multiple small producers, leading to inefficiencies, inconsistent quality, limited scalability, and high operational costs due to separate handling of processing, storage, and logistics.

OUR SOLUTION

We offer a fully integrated, scalable supply chain from our 150-hectare farm “Finca Valle Dorado” in Jipijapa, Ecuador. With on-site processing and storage, we ensure consistent quality, full traceability, and cost-efficient operations. Our model simplifies sourcing for partners by providing direct access to reliable, high-potential supply.



FINCA VALLE DORADO



ECUADOR

We are a local farm based in Jipijapa, Ecuador, a region known for its ancestral agricultural heritage. Our goal is to grow sustainably by combining traditional farming knowledge with modern practices.

OUR FARM

We own 150 hectares of farmland in Jipijapa, Ecuador, demonstrating strong adaptability and soil fertility—laying a solid foundation for future sustainable expansion.





OUR TEAM

At AgroGesta BRIPO, our strength lies in the people behind the work. Each member of our team is committed to delivering value through professionalism, reliability, and direct communication.

We approach every partnership with care and attention, understanding that lasting business is built on mutual confidence and consistent results. We work closely with our clients and producers, adapting to specific needs and always aiming to exceed expectations.

Through collaboration and long-term vision, we aim not only to deliver quality products - but to foster meaningful business relationships that grow over time.

- The AgroGesta BRIPO Team





OUR TEAM



Fabrizzio Brito
Legal Counselor



Ignacio Brito
(President) CEO



Kinga Brito-Stępień
Finance Manager



Gabriela Ponce
Logistics Manager



Juan Brito
Junior Legal Counselor



Gabriela Brito
Sustainability Coordinator



Jorge Hercog
Commercial Director



Wendy Riofrio
Auditing
& Accountability Manager



Andrés Flor
IT & Marketing Manager

INTERNATIONAL TRADE OF COCOA AND COFFEE: THE IMPORTANCE OF SGS CERTIFICATION



SGS certification is a fundamental milestone in the international trade of cocoa and coffee, products renowned for their superior quality. This report explores the certification process in detail, highlighting its significance, scope, benefits, reliability, acquisition, and broader implications for companies operating in the global cocoa and coffee markets.

What is SGS Certification?

SGS is the global leader in inspection, verification, testing, and certification services, recognized for unmatched expertise and reputation in the industry. SGS certification for cocoa and coffee ensures compliance with rigorous international quality and quantity standards, instilling confidence among stakeholders regarding product integrity prior to shipment.

SGS Certification: A Beacon of Assurance

As the worldwide authority in inspection and certification, SGS stands for reliability and excellence. SGS certification guarantees that cocoa and coffee shipments meet strict international standards of quality and quantity, validating product integrity before loading.



AGROGESTA BRIPO'S COMMITMENT AND COOPERATION WITH SGS

AGROGESTA BRIPO fully complies with SGS certification protocols, maintaining a close cooperative partnership to ensure all exported cocoa and coffee shipments meet the highest international standards. This collaboration ensures transparent, efficient, and credible certification processes, reinforcing our commitment to quality, reliability, and global market competitiveness.

Comprehensive Scope of SGS Certification

SGS conducts meticulous evaluations covering both quality and quantity aspects:

- Physicochemical analyses
- Microbiological tests
- Visual inspections
- Weighing and counting

Each element is rigorously assessed to ensure adherence to the highest standards.

Quality Assessment Components

- Physicochemical Analysis: Measurement of parameters such as moisture, color, pH, polarization, and particle size.
- Microbiological Analysis: Tests for total microorganism counts, coliforms, Salmonella, etc.
- Visual Inspection: Thorough examination to confirm absence of impurities, uniform coloration, and optimal granulation.



AGROGESTA BRIPO'S COMMITMENT AND COOPERATION WITH SGS



Key Benefits of SGS Certification

- **Enhanced Quality Assurance:** Builds consumer confidence, reduces risk of claims, and increases market competitiveness.
- **Robust Quantity Assurance:** Prevents financial losses and strengthens supply chain reliability.
- **Market Expansion Opportunities:** Facilitates compliance with international regulations, opening new business avenues.
- **Corporate Image Enhancement:** Demonstrates a strong commitment to quality standards, boosting brand reputation.

Issuance and Reliability of SGS Certification

SGS certification is issued following a comprehensive inspection and product analysis conducted at the port before loading. SGS's distinguished reputation for independence and impartiality, combined with over 140 years of industry experience, enhances the credibility and trustworthiness of its certification services. Additionally, SGS is accredited by multiple international organizations, reinforcing the reliability of its certification.

AGROGESTA BRIPO's collaboration with SGS ensures that every shipment meets these rigorous standards, supporting transparency and operational excellence throughout the export process.



OUR PRODUCTS

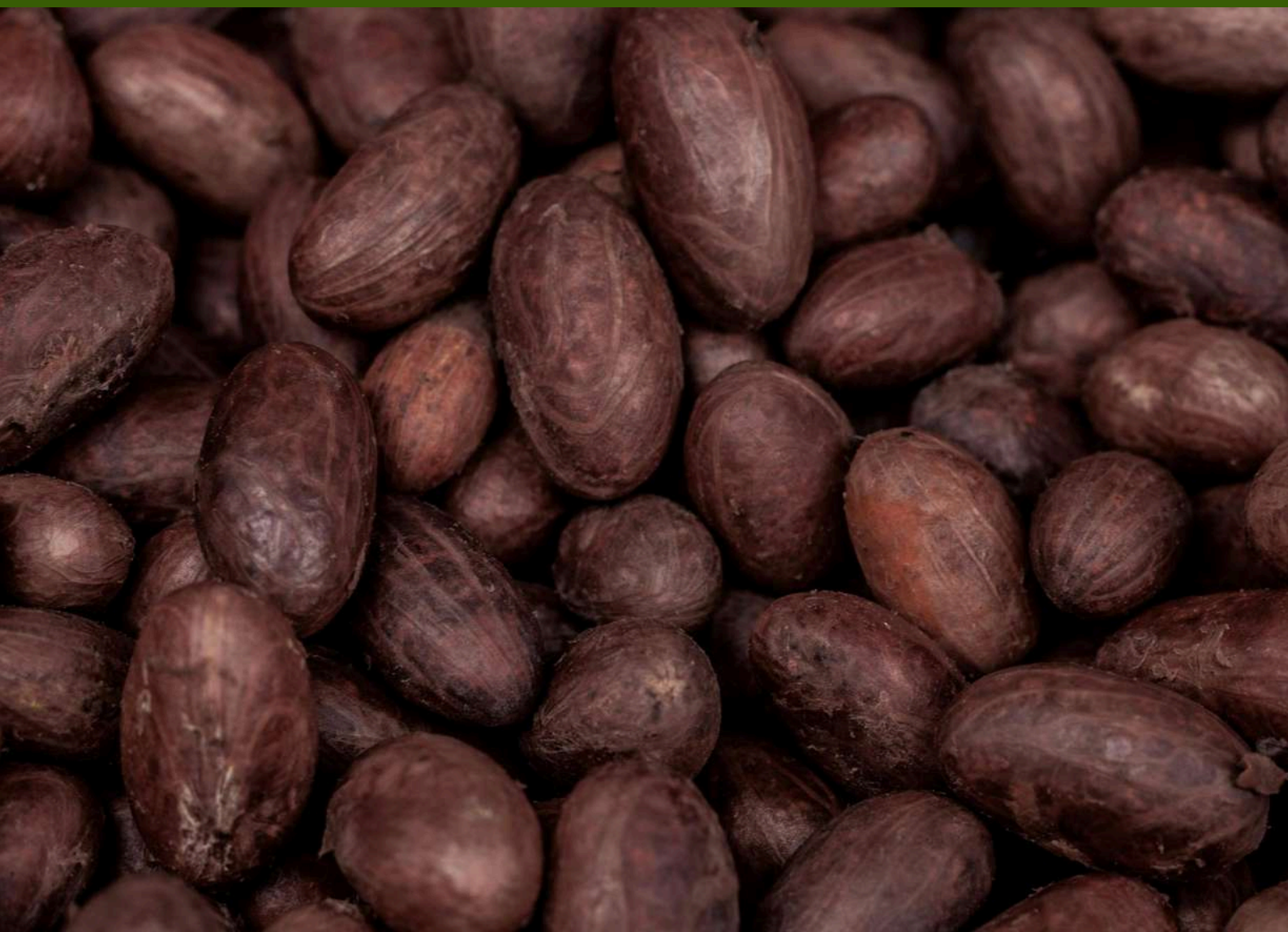
At AgroGesta BRIPO, we provide a wide range of qualified agricultural products to meet diverse market demands. Our portfolio includes select fine cocoa our products undergo careful processing and quality control to ensure consistency and excellence. We cater to large-scale operations worldwide.

1 Cocoa Beans



COCOA BEANS

Code	Category	Variety	Moisture Level	Monthly Capacity
ECC1	G1 (Grade 1)	Fine Flavor and Aroma Cocoa	7%	105MT
ECC2	G2 (Grade 2)	CCN51 Cocoa	7%	525 MT
ECC3	Commercial	Unclassified Cocoa	7%	630 MT



PRODUCT ORIGIN:

- Republic of Ecuador

CATEGORY:

- Cocoa beans

PRODUCTS:

- Conventional cocoa beans

General technical specifications for cocoa beans:

Storage temperature: 15–25 °C

Tariff code (Agrocalidad): 1801001990

Commercial condition: CIF (Port of Destination) – Cost, Insurance and Freight (Incoterms® 2020)

Payment Terms:

Irrevocable, confirmed Letter of Credit (LC) with payment against shipping documents at port of origin.

The products offered are manufactured, processed, packed, and exported by **AGROGESTA BRIPO CÍA. LTDA.**, AgroGesta's primary production center in Ecuador.





ECC1
G1 (GRADE 1) – FINE AROMA
Theobroma cacao l.

SPECIFICATIONS	• Origin: Guayas, Manabí, and Zamora Chinchipe, Ecuador
	• Moisture level: 6-8%
	• Primary use: High-standard chocolate industry; bean-to-bar
	• Profile: A variety recognized for its specialty aromatic profile and distinctive flavor. Ideal for fine and gourmet chocolate making.
	• Presence of <i>Salmonella</i> spp.: Not detected /25g
	• Yeast Count: $5,0 \times 10^5$ CFU/g
	• Mold Count: $2,0 \times 10^5$ CFU/g
	• Product Content with Defects: 16,19 %
	• Content of Foreign Impurities: 0 %
	• Total Fat Content: 48,16 g/100g
	• Cadmium (Cd): 0,76 mg/kg
	• Lead (Pb): 0,022 mg/kg
	• Mercury (Hg): 0,0045 mg/kg
	• Packing: Jute bag or polypropylene bag (60 kg net)
	• Monthly supply capacity: 105 MT

SPECIFICATIONS	• Origin: Guayas, Manabí, and Zamora Chinchipe, Ecuador
	• Moisture level: 6-8%
	• Primary use: Chocolate industry and cocoa-derivative processing, especially for applications requiring strong-profile, high-yield cocoa
	• Profile: A variety recognized for its aromatic profile and distinctive flavor. A highly demanded variety due to its volume.
	• Presence of <i>Salmonella</i> spp.: Not detected /25g
	• Yeast Count: $4,8 \times 10^3$ CFU/g
	• Mold Count: $1,6 \times 10^3$ CFU/g
	• Product Content with Defects: 20,98 %
	• Content of Foreign Impurities: 0 %
	• Total Fat Content: 46,56 g/100g
	• Cadmium (Cd): 0,84 mg/kg
	• Lead (Pb): 0,054 mg/kg
	• Mercury (Hg): 0,0041 mg/kg
	• Packing: Jute bag or polypropylene bag (60 kg net)
	• Monthly supply capacity: 525 MT



ECC2
G2 (GRADE 2) – CCN51
Theobroma cacao l.



ECC3
G3 (GRADE 3) - UNCLASSIFIED
/ COMMON COCOA
Theobroma cacao l.

SPECIFICATIONS

- Origin: Guayas, Manabí, Zamora Chinchipe, and Los Ríos, Ecuador
- Moisture level: 6-8%
- Primary use: Cocoa-derivative industry, particularly suitable for processes where a fine sensory profile is not required.
- Profile: Cocoa is not subject to specific classification. This does not imply lower quality; it simply has not been categorized as fine-aroma nor distinctive.
- Presence of *Salmonella* spp.: Not detected /25g
- Yeast Count: $1,3 \times 10^4$ CFU/g
- Mold Count: $5,1 \times 10^3$ CFU/g
- Product Content with Defects: 26,33 %
- Content of Foreign Impurities: 0 %
- Total Fat Content: 47,41 g/100g
- Cadmium (Cd): 1,17 mg/kg
- Lead (Pb): 0,029 mg/kg
- Mercury (Hg): 0,0067 mg/kg
- Packing: Jute bag or polypropylene bag (60 kg net)
- Monthly supply capacity: 630 MT



QUALITY ASSESSMENT METHODS APPLIED BY SGS TO THE OFFERED COCOA BEANS (ECC1, ECC2, ECC3):

METHODS FOR COCOA BEANS
PN-EN ISO 6579-1:2017-04+A1:2020-09
PN-ISO 21527-2:2009
PB-PAZ/FS-41
PB-PAZ/FS-42
PB-PAZ/FS-10
PB-PAZ/FS-21
PB-PAZ/FS-20
PB-PAZ/FS-40



CERTIFICATES & COMPLIANCE

AgroGesta operates under a robust framework of internationally recognized certifications and compliance standards. Our most important include: GACC Registration (China); FDA Food Facility Registration (USA); SGS Certification; Bureau Veritas Certification; Prosegur Partnership; A.P. Moller – MAERSK; Green Dot License; International Coffee Organization (ICO); Specialty Coffee Association (SCA); “Certificación Orgánica Ecuador”; EU Deforestation Regulation (EUDR).


Certificate of Exporter GACC Registration
境外出口商中国海关总署备案证明

Application No. _____

GACC Record No. 海关备案登记号	_____
Company Name 企业名称	AGROGESTA BRIPO CIA, LTDA.
Company Address 企业地址	Av. La Coruna 2208, Quito, Pichincha, Ecuador
Company Type 企业类型	Overseas Exporters or Agents 境外出口商及代理商
Food Category of Operation 粮食食品种类	GACC listed food categories 海关总署许可的食品类别
Approved Products List 许可的输华产品清单	See Appendix Page 见附录
Issue Date CRA Valid To	2025-10-15 2026-10-15

This certificate confirms that the abovementioned company has been registered as Overseas Exporters of Imported Food with the General Administration of Customs of China (GACC) in accordance with the provisions of the "Administrative Measures on Import and Export Food Safety" (GACC Decree No. 249). And in accordance with GACC Announcement No. 105 of 2024, has been upgraded to 16-digit filing number. This certificate was issued by CRA, make no representations or warranties to any person or entity other than the named certificate holder.

Important Note: In addition to this GACC registration of exporter, imported food producers of each product category also need to apply GACC registration and products listing before export to China. If exporter involve in the trade of primary agricultural products (such as edible grains, oil seeds, spices, coffee beans, etc), live animals & plants, animal feeds (including pet food), etc., the exporter also need to apply the export to China "GACC Whitelist" before exporting to China.

本证书确认上述公司已按照《中华人民共和国进出口食品安全管理办法》(2021年海关总署第249号令)的规定,在中国海关总署进行了备案登记,并自2024年海关总署第105号通告的规定,已经升级到16位备案号。本证书由申请人在华代理机构出具,不对除该证书持有人以外的任何个人或实体作出任何陈述或保证。

重要提示: 除了向中国海关总署备案,进口食品的生产商在出口产品类别到中国海关总署注册及产品分类,才能出口中国。如涉及初级农产品(如食用谷物、油料、香料、咖啡豆等)、活体动植物、饲料等货物,出口商还需要列入对应的允许进口企业名单(白名单)中,才能进口中国。


Jack Hsu
Chief Register Operator
Issue Date: 10/15/2025


Date: 10/29/2025 5:44:47

Please review the registration:

Created Date	2025-10-16 06:20:53.0	Created by	
Registration Expiration Date	2026-12-31	Registration Renewed Date	
Last Modified by	FML5		
Last Updated	2025-10-20		
Last Modified by Company	AgroGesta BRIPO CIA, LTDA.	Registration Status	VALID

Is this facility engaged in the manufacturing/processing, packing, or holding of food for human or animal consumption in the United States?
 Yes No

Are you a fishing vessel engaged in processing (21 CFR 1.220)?
 Yes No

Section 1: Type of Registration

Facility Location: Foreign Registration
Initial Registration: 14354328214 P/N No: _____
Are you the new owner of a previously registered facility?
 Yes No

Previous Owner's Title: _____
Previous Owner's Name: _____
Previous Owner's Registration Number: _____

Section 2: Facility Name/Address Information

Facility Name	AgroGesta BRIPO CIA, LTDA.	Telephone Number	593 980 254831
Facility Name Suffix		Fax Number	
Limited Liability Corporation		E-Mail Address	info@agrogestabripo.com
Facility Street Address, Line 1	Av. La Coruna N29-66	Unique Facility Identifier (UFI)	
Facility Street Address, Line 2	2208		
City	Quito		
State/Province/Territory	Pichincha		



SHIPPING AND PACKAGING TERMS:

The shipping terms follow the **2020 Incoterms**, as recognized and published by the **International Chamber of Commerce (ICC)**. To ensure the safety and integrity of the goods during land and maritime transport, the following packaging terms and conditions apply:

- **Cargo inspection:** All cargo is screened using trained canines for detection of drugs and explosives
- **Bag specification:** New jute or polypropylene bags, 60 kg net (Custom sizes available upon buyer request and seller confirmation)
- **Pallet type:** Euro pallet 120 × 80 cm
- **Pallets per container:** 21
- **Bags per pallet:** 14 bags (60 kg each)
- **Total bags per container:** 350 units, same bag specifications as above
- **Container type:** 40-ft.container
- **Net load per container:** 21 metric tons
- **Port of loading:** Guayaquil (ECGYE) and/or Manta (ECMEC), others.

EACH BAG MUST BE CLEARLY MARKED IN ENGLISH (OR LANGUAGE OF THE BUYER'S JURISDICTION) AS FOLLOWS:

- Exporter Name (AgroGesta BRIPO Cía. Ltda.)
- Exporter Brand Name (If applicable)
- Importer Name
- Importer Brand Name (If applicable)
- Product Name & Description
- Harvest Year
- Country of Origin: Ecuador
- Net Weight: 60 kg
- Production Date (YYYY-MM-DD)
- Packing Date (YYYY-MM-DD)
- Shelf Life: 12-24 months under proper storage
- ICO Country Code: 008
- Exporter GS1 Prefix & GLN (AgroGesta BRIPO Cía. Ltda.)
- Bag Number (internal tracking)



EVERY PALLET MUST BE CLEARLY MARKED WITH AGROGESTA GTIN-14 BARCODE IN ENGLISH (OR LANGUAGE OF THE BUYER'S JURISDICTION) AS FOLLOWS:

- GTIN-14 barcode applied to the single-product pallet

EVERY CONTAINER MUST BE CLEARLY MARKED WITH GS1-128 BARCODE IN ENGLISH (OR LANGUAGE OF THE BUYER'S JURISDICTION) AS FOLLOWS:

- GS1-128 barcode containing the SSCC (Serial Shipping Container Code)

STANDARD SHIPPING DOCUMENTATION PROVIDED:

- Commercial invoice (3 originals)
- Packing list (3 originals)
- Bill of lading (B/L) – freight prepaid (3 originals)
- Certificate of origin (3 originals)
- SGS inspection certificate (3 originals)
- Cargo insurance (Institute Cargo Clauses (A) + Institute War Clauses + Institute Strikes Clauses) (according to CIF terms) (3 originals)
- Phytosanitary certificate (3 originals)
- Fumigation certificate (if applicable) (3 originals)

All documents will be issued in accordance with the contract terms and the banking instrument. The certificate issued by SGS at origin shall be final and binding for both parties, including the AgroGesta Group and the buyer.



Our Banking Partners

At AgroGesta, we work with trusted international banks to ensure secure, transparent, and efficient transactions for payments, exports, and financing.

JPMorganChase

BNP PARIBAS

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GLOBAL PRESENCE - AGROGESTA BRIPO

AgroGesta BRIPO is strategically positioned to serve clients across the globe with efficiency, traceability, and speed. Our infrastructure supports high-quality sourcing, processing, and distribution of agricultural products.

AgroGesta BRIPO Cia. Ltda.

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Manabí, Ecuador

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FOR INQUIRIES, CONTACT US.

