www.agrogestabripo.com

AGROGESTA BRIPO

JANUARY 2026

Welcome to AgroGesta BRIPO!

COFFEE PRODUCER AND WORLDWIDE EXPORTER



AGROGESTA BRIPO

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OUR HERRITAGE





Our story begins in the fertile highlands of southern Ecuador, where the family of **Isauro Moran Serrano** and **Aida O'Brien** cultivated coffee long before modern supply chains connected local producers to international markets. In the region of **Los Vergeles**, known locally as **El Páramo, Pozo Dulce, and Banchal**, coffee was more than a crop. It was the economic heart of the community and a source of pride for the families who dedicated their lives to the land.

For decades, the family managed coffee-growing properties renowned for producing exceptional Arabica coffee. During harvest seasons, workers from surrounding communities joined the fields to pick ripe coffee cherries by hand, continuing traditions that had been passed from one generation to the next. The harvested coffee was carefully prepared and supplied to buyers who recognized the quality of Ecuadorian coffee long before specialty coffee became a global movement.

Growing up surrounded by farming, harvests, and the rhythms of agricultural life, future generations inherited not only the land itself, but also a deep understanding of cultivation, stewardship, and respect for nature. These values became the foundation upon which **AgroGesta BRIPO** was built.



ABOUT COMPANY

ECUADOR - NATIONAL PRODUCTION OPERATIONS:

AGROGESTA BRIPO CÍA. LTDA.
Location: Ecuador
HQ Address: Av. La Coruña 2208, Quito 170135, Ecuador

Main Responsibilities: The company specializes in the cultivation, collection, fermentation, drying and commercialization of green coffee beans ready for export, produced both on its own farm, Finca Valle Dorado (Jipijapa, Manabí), and through a broad national network of more than 5,000 farmers and cooperatives.

AgroGesta BRIPO guarantees consistent quality through agricultural control at origin and the production of regional blends certified by SGS, complying with international standards of volume and traceability.

AGROGESTA BRIPO





Ecuador has a long-standing legacy in both cocoa and coffee. As one of the first cacao-growing regions, it is globally recognized for its fine-flavor beans. Cocoa production blends tradition with modern practices, preserving its cultural roots.

Coffee, introduced in the 1860s, thrives in Ecuador's diverse climates and altitudes, producing 100% Arabica. Today, the country is gaining recognition for its qualified coffee, making Ecuador a trusted producer of cocoa and coffee worldwide.

AGROGESTA BRIPO



WHAT WE DO?

AgroGesta BRIPO Cia. Ltda. represents Ecuador's finest coffee production in global markets. We work closely with more than 5,000 trusted growers, alongside production from our own farm, to deliver high-quality **green and roasted coffee** to clients worldwide. With a strong, transparent supply chain and efficient logistics, we ensure reliable sourcing and consistent quality. Our mission is to create lasting partnerships, provide exceptional coffee products, and expand Ecuador's presence in the international commodity trade.

INTEGRATED AT OUR FACILITIES, RELIABLE AT DESTINATION





OUR SOLUTION

We offer a fully integrated, scalable supply chain from our 150-hectare farm “Finca Valle Dorado” in Jipijapa, Ecuador. With on-site processing and storage, we ensure consistent quality, full traceability, and cost-efficient operations. Our model simplifies sourcing for partners by providing direct access to reliable, high-potential supply.

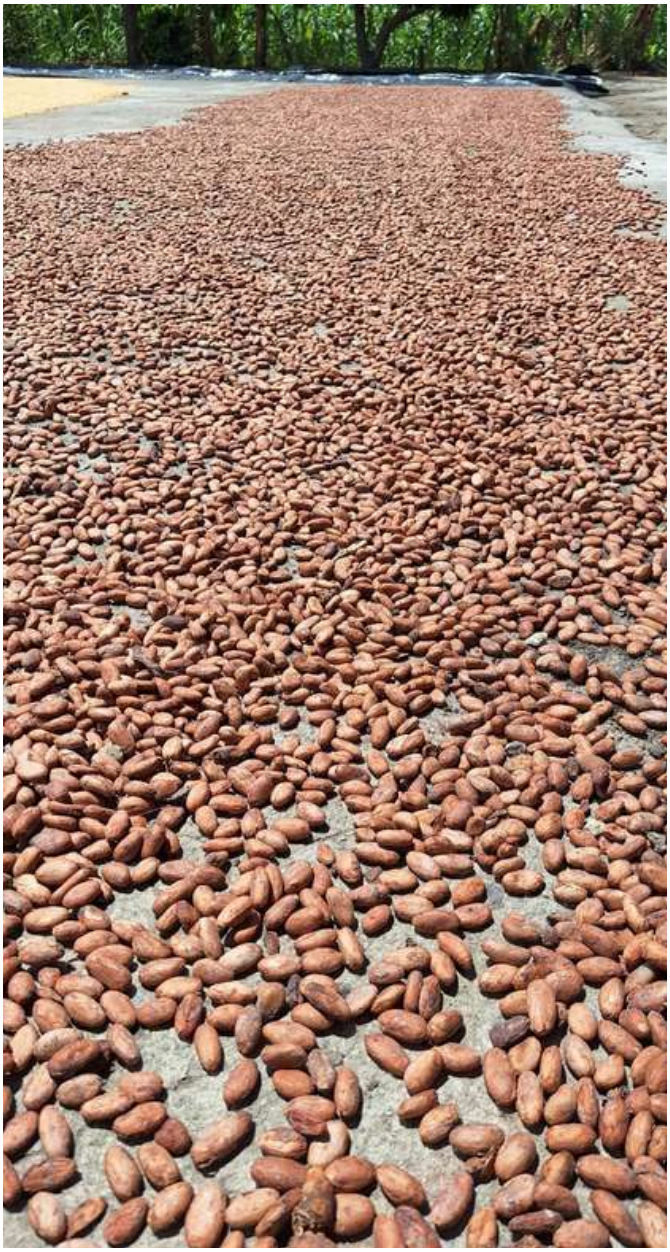


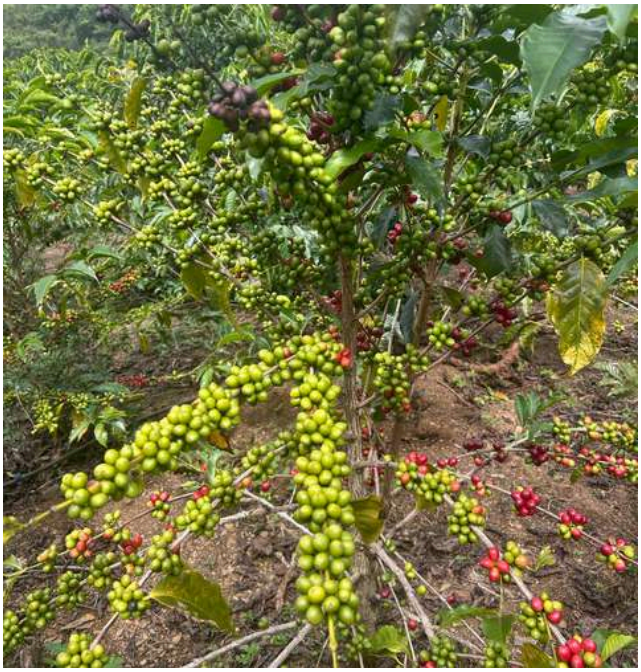
FINCA VALLE DORADO



OUR FARM

We are a local farm based in Jipijapa, Ecuador, a region known for its ancestral agricultural heritage. Our goal is to grow sustainably by combining traditional farming knowledge with modern practices.







The People Behind AgroGesta BRIPO

At AgroGesta BRIPO, our strength lies in the people behind the work. Each member of our team is committed to delivering value through professionalism, reliability, and direct communication.

We approach every partnership with care and attention, understanding that lasting business is built on mutual confidence and consistent results.

We work closely with our clients and producers, adapting to specific needs and always aiming to exceed expectations.

Through collaboration and long-term vision, we aim not only to deliver quality products - but to foster meaningful business relationships that grow over time.

- The AgroGesta BRIPO Team

OUR TEAM



Fabrizzio Brito
Legal Counselor



Ignacio Brito
President



Kinga Brito-Stępień
Finance Manager



Gabriela Ponce
Logistics Manager



Juan Brito
Junior Legal Counselor



Gabriela Brito
Sustainability Coordinator



Jorge Hercog
Commercial Director



Wendy Riofrio
Auditing
& Accountability Manager



Andrés Flor
IT & Marketing Manager

INTERNATIONAL TRADE OF COFFEE: THE IMPORTANCE OF SGS CERTIFICATION

SGS certification is a fundamental milestone in the international trade of coffee, products renowned for their superior quality. This report explores the certification process in detail, highlighting its significance, scope, benefits, reliability, acquisition, and broader implications for companies operating in the global cocoa and coffee markets.

What is SGS Certification?

SGS is the global leader in inspection, verification, testing, and certification services, recognized for unmatched expertise and reputation in the industry. SGS certification for coffee ensures compliance with rigorous international quality and quantity standards, instilling confidence among stakeholders regarding product integrity prior to shipment.

SGS Certification: A Beacon of Assurance

As the worldwide authority in inspection and certification, SGS stands for reliability and excellence. SGS certification guarantees that cocoa and coffee shipments meet strict international standards of quality and quantity, validating product integrity before loading.

AGROGESTA BRIPO'S COMMITMENT AND COOPERATION WITH SGS

AGROGESTA BRIPO fully complies with SGS certification protocols, maintaining a close cooperative partnership to ensure all exported cocoa and coffee shipments meet the highest international standards. This collaboration ensures transparent, efficient, and credible certification processes, reinforcing our commitment to quality, reliability, and global market competitiveness.

Comprehensive Scope of SGS Certification

SGS conducts meticulous evaluations covering both quality and quantity aspects:

- Physicochemical analyses
- Microbiological tests
- Visual inspections
- Weighing and counting

Each element is rigorously assessed to ensure adherence to the highest standards.

Quality Assessment Components

- Physicochemical Analysis: Measurement of parameters such as moisture, color, pH, polarization, and particle size.
- Microbiological Analysis: Tests for total microorganism counts, coliforms, Salmonella, etc.
- Visual Inspection: Thorough examination to confirm absence of impurities, uniform coloration, and optimal granulation.

AGROGESTA BRIPO'S COMMITMENT AND COOPERATION WITH SGS

Key Benefits of SGS Certification

- Enhanced Quality Assurance: Builds consumer confidence, reduces risk of claims, and increases market competitiveness.
- Robust Quantity Assurance: Prevents financial losses and strengthens supply chain reliability.
- Market Expansion Opportunities: Facilitates compliance with international regulations, opening new business avenues.
- Corporate Image Enhancement: Demonstrates a strong commitment to quality standards, boosting brand reputation.

Issuance and Reliability of SGS Certification

SGS certification is issued following a comprehensive inspection and product analysis conducted at the port before loading. SGS's distinguished reputation for independence and impartiality, combined with over 140 years of industry experience, enhances the credibility and trustworthiness of its certification services. Additionally, SGS is accredited by multiple international organizations, reinforcing the reliability of its certification.

AGROGESTA BRIPO's collaboration with SGS ensures that every shipment meets these rigorous standards, supporting transparency and operational excellence throughout the export process.

OUR PRODUCTS

At AgroGesta BRIPO, we provide a wide range of premium coffee products to meet diverse market demands. Our portfolio includes high-quality green coffee and roasted coffee beans sourced from Ecuador's finest growing regions. Our products undergo careful processing and strict quality control to ensure consistency and excellence. We proudly serve large-scale operations and international partners worldwide.

1. Green Coffee Beans
2. Roasted Coffee Beans



AGROGESTA BRIPO

GREEN COFFEE BEANS 100% ARABICA

Code	Category	Variety
ECGM1	Specialty Microlots	Natural & Washed
ECCOG1	Certified Organic	SHB Arabica Blend Natural & Washed
ECG1	G1 (Grade 1)	SHB Arabica Blend Natural & Washed
ECG3	Commercial	Blend Coffee Natural & Washed



PRODUCT ORIGIN:
- Republic of Ecuador

CATEGORY:
- Green coffee beans

PRODUCTS:
- Micro-lots Green Coffee Beans Geisha
- Organic Certified Arabica Green Coffee Beans
- Conventional Arabica Green Coffee Beans

General technical specifications for green coffee beans:
Storage temperature: 15–25 °C
Tariff code (Agrocalidad): 0901119010
Commercial condition: CIF (Port of Destination) – Cost, Insurance and Freight (Incoterms® 2020)

Payment Terms:
Irrevocable, confirmed Letter of Credit (LC) with payment against shipping documents at port of origin.

The products offered are cultivated, processed, packed, and exported by **AGROGESTA BRIPO CÍA. LTDA.**, AgroGesta's primary production center in Ecuador.







ECGM1
100% ARABICA SPECIALTY MICROLOTS – NATURAL AND WASHED

SPECIFICATIONS	• Origin: Loja, Ecuador
	• Altitude: 1,800–2,000 M.A.S.L.
	• Screen size: 18
	• Moisture level: 10–12%
	• Profile: Bergamot, white florals, citrus zest, tea-like body
	• Cupping Score: 85-88 SCA
	• Presence of Salmonella spp.: Not detected/25g
	• Yeast Count: 4,4*10^3^ CFU/g
	• Mold Count: 100 CFU/g
	• Defective Product Content: 1,97 %
	• Arsenic (As): <0,03 mg/kg
	• Cadmium (Cd): <0,01 mg/kg
	• Lead (Pb): 0,014 mg/kg
	• Mercury (Hg): <0,0005 mg/kg
	• Packing: Jute bag or polypropylene bag (60 kg net)

SPECIFICATIONS	• Origin: Loja, Ecuador
	• Altitude: 1,400–1,800 M.A.S.L.
	• Screen size: 16/18
	• Moisture level: 10–12%
	• Certification characteristics: Produced without synthetic pesticides, herbicides, fertilizers, or GMO's (Genetically Modified Organisms)
	• Profile: Panela, caramel, chocolate, dry fruits, clean cup
	• Cupping Score: 80-82 SCA
	• Presence of *Salmonella* spp.: Not detected /25g
	• Yeast Count: 160 CFU/g
	• Mold Count: 180 CFU/g
	• Defective Product Content: 11,32 %
	• Arsenic (As): <0,03 mg/kg
	• Cadmium (Cd): 0,015 mg/kg
	• Lead (Pb): <0,01 mg/kg
	• Mercury (Hg): 0,0011 mg/kg
	• Packing: Jute bag or polypropylene bag (60 kg net)



ECCOG1
ORGANIC CERTIFIED SHB ARABICA BLEND NATURAL & WASHED

Varieties: Caturra, Typica, Typica Mejorada, Bourbon



ECG2
G1 (GRADE 1) SHB ARABICA– "REGIONAL BLEND" NATURAL & WASHED

Varieties: Caturra, Typica, Typica Mejorada, Bourbon

SPECIFICATIONS	• Origin: Loja and surrounding areas (Zamora Chinchipe and Cariamanga), Ecuador
	• Altitude: 1,400–1,800 M.A.S.L.
	• Screen size: 16/18
	• Moisture level: 10–12%
	• Profile: Panela, caramel, chocolate, dried fruits, consistent aftertaste
	• Cupping Score: 80-82 SCA
	• Presence of *Salmonella* spp.: Not detected /25g
	• Yeast Count: 160 CFU/g
	• Mold Count: 180 CFU/g
	• Defective Product Content: 11,32 %
	• Arsenic (As): <0,03 mg/kg
	• Cadmium (Cd): 0,015 mg/kg
	• Lead (Pb): <0,01 mg/kg
	• Mercury (Hg): 0,0011 mg/kg
	• Packing: Jute bag or polypropylene bag (60 kg net)

SPECIFICATIONS	• Origin: Loja and surrounding areas (Zamora Chinchipe, Cariamanga, and southern Manabí), Ecuador
	• Altitude: 400–900 M.A.S.L.
	• Screen size: 14/16
	• Moisture level: 10–12%
	• Profile: Nutty, mild fruit, chocolatey
	• Cupping Score: 75-79 SCA
	• Presence of *Salmonella* spp.: Not detected /25g
	• Yeast Count: 1,4*10^4^ CFU/g
	• Mold Count: 80 CFU/g
	• Defective Product Content: 18-25 %
	• Arsenic (As): <0,03 mg/kg
	• Cadmium (Cd): <0,01 mg/kg
	• Lead (Pb): 0,011 mg/kg
	• Mercury (Hg): 0,00067 mg/kg
	• Packing: Jute bag or polypropylene bag (60 kg net)



ECG3: COMMERCIAL BLEND NATURAL DRY

Varieties: Caturra, Typica, Typica Mejorada, Bourbon, and Sarchimor

QUALITY ASSESSMENT METHODS APPLIED BY SGS TO THE OFFERED GREEN COFFEE (ECGM1, ECCOG1, ECG2, ECG3):

METHODS FOR GREEN COFFEE
PN-EN ISO 6579-1:2017-04+A1:2020-09
PN-ISO 7954:1999
PN-ISO 7954:1999
PB-PAZ/FS-41
PB-PAZ/FS-41
PB-PAZ/FS-42
PB-PAZ/FS-41
PB-PAZ/FS-10
PB-PAZ/FS-21

AGROGESTA BRIPO

ROASTED COFFEE 100% ARABICA

Code	Category	Variety
ECR4	Roasted Coffee Beans	Regional Blend - Medium Roast
ECR5	Ground Roasted Coffee	Regional Blend - Medium Roast



PRODUCT ORIGIN:

- Republic of Ecuador

CATEGORY:

- Roasted coffee

PRODUCTS:

- Regional Blend - Roasted Coffee Beans - Medium Roast
- Regional Blend - Ground Roasted Coffee - Medium Roast

General technical specifications for roasted coffee:
Storage temperature: 15–25 °C
Tariff code (Agrocalidad): 090121
Commercial condition: CIF (Port of Destination) – Cost, Insurance and Freight (Incoterms® 2020)

Payment Terms:
Irrevocable, confirmed Letter of Credit (LC) with payment against shipping documents at port of origin.

The products offered are cultivated, processed, packed, and exported by **AGROGESTA BRIPO CÍA. LTDA.**, AgroGesta's primary production center in Ecuador.







ECR4
REGIONAL BLEND - ROASTED COFFEE BEANS - MEDIUM ROAST

SPECIFICATIONS
• Origin: Ecuador
• Bean Format: Whole Bean
• Roast Level: Medium Roast
• Moisture level: 1.12%
• Physical Defects: 5.16%
• Foreign Matter: Absent
• Appearance: Well-formed roasted coffee beans with smooth, matte surface; free from visible mold
• Color: Uniform medium-brown roast color
• Caffeine Content: 1,146.8 mg/100 g
• Ochratoxin A: <0.5 µg/kg
• Presence of Salmonella spp.: Not detected/25g
• Yeast Count: <10 CFU/g
• Mold Count: <10 CFU/g
• Arsenic (As): <0,03 mg/kg
• Cadmium (Cd): 0.013 mg/kg
• Lead (Pb): <0.01 mg/kg
• Mercury (Hg): <0.0005 mg/kg
• Storage Conditions: Store in a cool, dry place away from direct sunlight and strong odors



ECR5
REGIONAL BLEND - GROUND ROASTED COFFEE - MEDIUM ROAST

SPECIFICATIONS
• Origin: Ecuador
• Format: Ground Coffee
• Roast Level: Medium Roast
• Grind Size: Medium Grind (customizable upon request)
• Moisture level: 1.12%
• Physical Defects: 5.16%
• Foreign Matter: Absent
• Color: Uniform medium-brown roast color
• Aroma: Characteristic roasted coffee aroma
• Caffeine Content: 1,146.8 mg/100 g
• Ochratoxin A: <0.5 µg/kg
• Presence of Salmonella spp.: Not detected/25g
• Yeast Count: <10 CFU/g
• Mold Count: <10 CFU/g
• Arsenic (As): <0,03 mg/kg
• Cadmium (Cd): 0.013 mg/kg
• Lead (Pb): <0.01 mg/kg
• Mercury (Hg): <0.0005 mg/kg
• Storage Conditions: Store in a cool, dry place away from direct sunlight and strong odors

QUALITY ASSESSMENT METHODS APPLIED BY SGS TO THE OFFERED ROASTED COFFEE (ECR4, ECR5):

METHODS FOR ROASTED COFFEE
PN-EN ISO 6579-1:2017-04+A1:2020-09
PN-ISO 7954:1999
PN-ISO 7954:1999
PB-PAZ/FS-02 (HPLC-FLD)
PB-PAZ/FS-41 (ICP-MS)
PB-PAZ/FS-41 (ICP-MS)
PB-PAZ/FS-41 (ICP-MS)
PB-PAZ/FS-42
PB-PAZ/FS-10
PB-PAZ/FS-21
SOP M 1528 (HPLC/UV)

CERTIFICATES & COMPLIANCE

AgroGesta BRIPO operates in accordance with internationally recognized regulatory, certification, and compliance standards. Key registrations, certifications, and industry affiliations include:

- General Administration of Customs of China (GACC) Registration (People's Republic of China)
- U.S. Food and Drug Administration (FDA) Food Facility Registration (United States)
- SGS Inspection, Verification, Testing and Certification Services
- Bureau Veritas Inspection and Certification Services
- Logistics and maritime transportation partnerships with A.P. Moller – Maersk, Mediterranean Shipping Company (MSC), Hapag-Lloyd AG, and Ocean Network Express (ONE)
- International Coffee Organization (ICO)
- Organic Certification of Ecuador (Certificación Orgánica Ecuador), issued by accredited certification bodies
- Compliance with the European Union Deforestation Regulation (EUDR)

SHIPPING AND PACKAGING TERMS:
The shipping terms follow the **2020 Incoterms**, as recognized and published by the **International Chamber of Commerce (ICC)**. To ensure the safety and integrity of the goods during land and maritime transport, the following packaging terms and conditions apply:

- **Cargo inspection:** All cargo is screened using trained canines for detection of drugs and explosives.
- **Bag specification:** New jute or polypropylene bags, 60 kg net, with internal polyethylene liner. (Custom sizes available upon buyer request and seller confirmation)
- **Pallet type:** Euro pallet 120 × 80 cm.
- **Pallets per container:** 21
- **Bags per pallet:** 14 bags (60 kg each)
- **Total bags per container:** 350 units, same bag specifications as above.
- **Container type:** 40-ft.container
- **Net load per container:** 21 metric tons
- **Port of loading:** Guayaquil (ECGYE) and/or Manta (ECMEC), others.

EACH BAG MUST BE CLEARLY MARKED IN ENGLISH (OR LANGUAGE OF THE BUYER'S JURISDICTION) AS FOLLOWS:



- Exporter Name (AgroGesta BRIPO Cía. Ltda.)
- Exporter Brand Name (If applicable)
- Importer Name
- Importer Brand Name (If applicable)
- Product Name & Description
- Harvest Year
- Country of Origin: Ecuador
- Net Weight: 60 kg
- Production Date (YYYY-MM-DD)
- Packing Date (YYYY-MM-DD)
- Shelf Life: 12–24 months under proper storage
- ICO Country Code: 008
- Exporter GS1 Prefix & GLN (AgroGesta BRIPO Cía. Ltda.)
- Bag Number (internal tracking)

EVERY PALLET MUST BE CLEARLY MARKED WITH AGROGESTA SSCC BARCODE IN ENGLISH (OR LANGUAGE OF THE BUYER'S JURISDICTION) AS FOLLOWS:

- SSCC code applied per-pallet

STANDARD SHIPPING DOCUMENTATION PROVIDED

- CIF commercial invoice issued by AgroGesta BRIPO (3 originals)
- Packing list issued by AgroGestagesta BRIPO (3 originals)
- Bill of lading (B/L) of the shipping line ONE in received for shipment modality, reflecting freight prepaid and consigned to the bank, detailing Dolphin Logistics as shipper acting on behalf and by order of AgroGesta BRIPO (3 originals)
- Certificate of origin (3 originals)
- Certificate of inspection of quality and weight issued by SGS (3 originals)
- Cargo insurance (Institute Cargo Clauses (A) + Institute War Clauses + Institute Strikes Clauses) contracted by the exporter (3 originals)
- Official phytosanitary certificate issued by Agrocalidad in the name of AgroGesta BRIPO (3 originals)
- Fumigation certificate (3 originals)

All documents shall be issued in accordance with the contractual terms and the applicable banking instrument.

The certificate issued by SGS at origin shall be final and binding for both parties, including AgroGesta BRIPO CIA. LTDA. and the buyer.





AGROGESTA BRIPO

Our Banking Partners

At AgroGesta, we work with trusted international banks to ensure secure, transparent, and efficient transactions for payments, exports, and financing.

BANCO PICHINCHA

AGROGESTA BRIPO

AgroGesta BRIPO is strategically positioned to serve clients across the globe with efficiency, traceability, and speed. Our infrastructure supports high-quality sourcing, processing, and distribution of agricultural products.

AgroGesta BRIPO Cia. Ltda.

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Ecuador
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info@agrogestabripo.com

Our Plantations:

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FOR INQUIRIES, CONTACT US.

